

WELCOME TO



qriar



# WELCOME TO Qriar

(KREE-ARE)

**Verb:** To create

**Noun:** An exceptional IBM security partner, specializing in all things IAM.

 **Qriar cybersecurity**

7901 KingsPointe -Ste 10 | Orlando, FL 32819, USA

[Qriar.com/en](https://Qriar.com/en)

IBM 2020  
BUSINESS UNIT  
EXCELLENCE  
WINNER FOR  
IBM SECURITY





# WHO IS Qriar

Qriar is a cybersecurity company focused on the integration, implementation, and customization of IBM Security Solutions. We are, of course, **authorized IBM partners**, both for reselling products and for delivering specialized services.

Our goal is to provide solutions **to connect people and devices to data and information**, in a secure and scalable way.





# KEY CONTACTS



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Development - East*

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**RICK KRUEGER**  
*Director of Business  
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PLUS DOZENS OF TECHNICAL AND BUSINESS STAFF READY TO MEET THE DEMANDS OF OUR  
**PARTNERS AND CLIENTS**



# *HOW DO WE DO IT?*

We differentiate by **building complete solutions**; combining the implementation, configuration & management of market-leading IBM products with a client's existing solutions, as well as viable custom extensions and integrations to address customer-specific requirements.

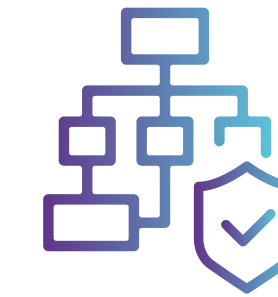
Our team of consultants applies our collective knowledge and experience **to create the best possible** protection for your identities, assets, and data.





## Identity and Access Management

- Multichannel Authentication and Authorization Hub
- SSO, Federation and Passwordless Authentication
- Password Vault and Privileged Access Management
- Multi-factor, Risk-Based Authentication (MFA/RBA)
- Identity Governance and Administration (IGA)
- Customer IAM (CIAM)



## Secure API and Data Integration

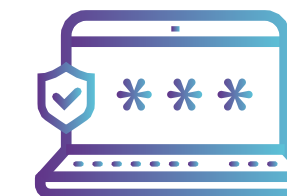
- Security for APIs, Microservices and IoT
- Data Security, Tokenization and Encryption
- API Gateways and Orchestration
- Multi-protocol data Integration and mediation
- Management, Tracing and API Governance

# OUR PRACTICE AREAS



## DevSecOps

- Application Security Testing (SAST, DAST) Software
- Composition Analysis (SCA) DevOps
- Secrets Management and Vaulting
- API Discovery and Protection



## Threat and Vulnerability Mgmt

- Vulnerability Assessment and Penetration Testing
- Monitoring, Investigating, and Tracking Cyber Threats Attack Surface Management (ASM)
- Security Operations Center (SOC)
- Continuous Automated Red Team (CART)
- CISO-as-a-Service and Security Consulting



# THE FULL SUITE OF IBM SECURITY SOFTWARE

## Identity & Access Management

✓ Specialization

- Verify
- Verify Governance
- Verify Privilege Manager
- Verify Privilege Vault
- Verify Trust

## Extended Detection and Response

- QRadar SIEM
- QRadar SOAR
- QRadar NDR
- QRadar XDR Connect
- ReaQta
- Randori Recon

## Fraud Protection

- Trusteer Pinpoint Detect
- Trusteer Pinpoint Assure
- Trusteer Mobile SDK
- Trusteer Rapport

## Mobile Security

- MaaS 360 with Watson

## Data Security

- Guardium Key Lifecycle Manager
- Data Risk Manager
- Guardium Insights
- Guardium Vulnerability Assessment
- Guardium Data Protection/Encryption





***FEEL CONFIDENT  
RECOMMENDING***



We are **IBM's #1 Partner in Brazil** for Identity and Access Management

**We are one of IBM's Top 3 Partners Globally for IAM**

During the IBM Think Digital 2020 conference, Qriar was awarded the IBM Excellence Award for Outstanding Growth in the IBM Security category. The award recognizes IBM Business Partners who have demonstrated excellence and delivered exceptional client experience and business growth.





# MORE THAN POINT A TO POINT B

**VLI Logistica** VLI moves cargo faster and safer  
with IBM Security™ solutions

“Qriar has devoted **differentiated** and very committed attention to **VLI** since the initial presentations, negotiations, hiring decisions and scope, in the execution of the project, and in deliveries. This brought **greater** security in having a partner who was really willing to make it happen. Qriar had a competent technical team in the **solution and adaptable** to the customer. Technical people are usually more rigid, inflexible, **but with Qriar it was different**. Even with client challenges, route adjustment needs, the team has always been **available** to find solutions and, mainly, **transparently and together**.”

**Thiago Galvao**

*Chief Information Security Officer, VLI*

## SOLUTIONS DEPLOYED

- IBM Security Verify Governance
- IBM Security Verify Access
- IBM Security Verify Privilege Vault
- IBM Security Verify Privilege Manager
- IBM QRadar

[READ THE FULL CASE STUDY HERE](#)



# CARE AND INNOVATION AT EVERY STEP: IMPLEMENTING CYBERSECURITY AT MADERO'S NETWORK

More than security, a new  
perspective for growth

## SOLUTIONS DEPLOYED

- IBM Security Verify Governance
- IBM Security Verify Privilege Vault
- IBM Security Verify Privilege Manager
- IBM Security Verify Privilege Vault Analytics

“We only managed to make information security program projects happen in a year and a half with such **speed** and also achieving tangible and real results because in addition to the team being **very committed**, the IBM business partners were with us since the beginning. They also added a lot of **experience and knowledge.**”

**Luciano Johnson**

*Information Security and IT Governance  
Manager at Grupo Madero*





Reach out and chat with us. We will provide a light, no-cost cybersecurity assessment and help you build a roadmap to achieve your organization's goals. Cybersecurity is difficult, but with Qriar you have a trusted partner, with decades of experience, ready and willing to guide you along your journey.

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